

**BROWNFIELD INDUSTRIAL DEVELOPMENT CORPORATION - REVENUE**

	ACTUAL 2013-14	ACTUAL 2014-15	BUDGETED 2015-16	ESTIMATED 2015-16	PROPOSED 2016-17
50101 Surplus	-	-	305,026	-	981,290
50104 Sales Tax	\$ 483,639	\$ 507,170	\$ 505,000	\$ 451,178	\$ 493,808
50110.3 Sale/Rent of BIDCorp Property	101,087	-	180,000	162,974	120,000
50121 Interest Earned	34,466	36,852	32,000	16,335	17,628
50199 Miscellaneous Revenue	1,291	7	-	12,552	-
<b>TOTAL REVENUES</b>	<b>\$ 620,482</b>	<b>\$ 544,029</b>	<b>\$ 1,022,026</b>	<b>\$ 643,039</b>	<b>\$ 1,612,726</b>

**BROWNFIELD INDUSTRIAL DEVELOPMENT CORPORATION (BIDCORP)**

**Expenditure Summary:**

ACCOUNT CATEGORY	ACTUAL 2013-14	ACTUAL 2014-15	BUDGETED 2015-16	ESTIMATED 2015-16	PROPOSED 2016-17
Personal Services	\$ 109,032	\$ 113,413	\$ 124,376	\$ 124,376	\$ 136,158
Supplies	\$ 3,225	\$ 1,629	\$ 6,750	\$ 5,498	\$ 6,000
Maintenance	\$ 4,359	\$ 3,764	\$ 4,500	\$ 4,848	\$ 4,750
Other Services & Charges	\$ 91,817	\$ 48,377	\$ 77,900	\$ 69,918	\$ 85,150
Sub-Total Operating Budget	\$ 208,432	\$ 167,184	\$ 213,526	\$ 204,640	\$ 232,058
Incentives	\$ 109,446	\$ 47,186	\$ 517,000	\$ 473,898	\$ 530,668
Capital Outlay	\$ 410,018	\$ 84,869	\$ 291,500	\$ 127,300	\$ 850,000
<b>TOTAL</b>	<b>\$ 727,897</b>	<b>\$299,238</b>	<b>\$1,022,026</b>	<b>\$805,838</b>	<b>\$1,612,726</b>

**Program Summary:**

The Economic Development Department is organized exclusively for the purposes of benefiting and accomplishing public purposes of the City of Brownfield, Texas, by promoting, assisting, and enhancing economic development activities for the City as provided by the Development Corporation Act of 1979 as amended.

Economic Development is overseen by the Brownfield Industrial Development Corporation. The affairs of the Corporation shall be managed by a Board of Directors. The BIDCorp Board shall recommend potential Directors and the City Council may appoint from those recommended by the Board or nominated by the Council. The number of Directors shall be five (5).

The City has specifically authorized the Corporation by Resolution to act on its behalf to further the public purposes stated in said Resolution.

**Personnel Summary:**

Position Classification	Authorized FY 2015-16	Proposed FY 2016-17
ED Director	1	1
Part Time Employee	1	1
Total Full-time Positions	2	2

**Management Compensation:**

NAME	BASE SALARY	LONGEVITY	STABILITY	CAR ALLOWANCE	TOTAL SALARY		ACCT. NO.
					PKG.		
D. Partlow	\$ 80,763.00	\$ 192.00	\$ 3,113.65	\$ 7,200.00	\$ 91,268.65		60101

**BROWNFIELD INDUSTRIAL DEVELOPMENT CORPORATION (BIDCORP)**

**FUND 6 ACCT 626**

	<b>ACTUAL 2013-14</b>	<b>ACTUAL 2014-15</b>	<b>BUDGETED 2015-16</b>	<b>ESTIMATED 2015-16</b>	<b>PROPOSED 2016-17</b>
<b>PERSONNEL SERVICES</b>	\$ 109,032	\$ 113,413	\$ 124,376	\$ 124,376	\$ 136,158
<b>SUPPLIES</b>	\$ 3,225	\$ 1,629	\$ 6,750	\$ 5,498	\$ 6,000
<b>MAINTENANCE</b>	\$ 4,359	\$ 3,764	\$ 4,500	\$ 4,848	\$ 4,750
<b>OTHER SERVICES AND CHARGES</b>	\$ 91,817	\$ 48,377	\$ 77,900	\$ 69,918	\$ 85,150
<b>INCENTIVES</b>	\$ 109,446	\$ 47,186	\$ 517,000	\$ 473,898	\$ 530,668
<b>CAPITAL OUTLAY</b>	\$ 410,018	\$ 84,869	\$ 291,500	\$ 127,300	\$ 850,000
<b>TOTAL EXPENSES</b>	<b>\$ 727,897</b>	<b>\$ 299,238</b>	<b>\$ 1,022,026</b>	<b>\$ 805,838</b>	<b>\$ 1,612,726</b>

**PERSONNEL SERVICES:**

60101 Supervision	\$ 77,692.50	\$ 77,742	\$ 83,084	\$ 83,084	\$ 84,069
60102 Clerical	\$ -	\$ 124	\$ 5,000	\$ 5,000	\$ 14,820
60105 T M R S	\$ 12,770.15	\$ 12,874	\$ 12,753	\$ 12,753	\$ 12,905
60106 F I C A	\$ 6,402.51	\$ 6,416	\$ 6,738	\$ 6,738	\$ 7,565
60107 Insurance	\$ 12,166.48	\$ 16,257	\$ 16,800	\$ 16,800	\$ 16,800
<b>TOTAL PERSONNEL SERVICES</b>	<b>\$ 109,032</b>	<b>\$ 113,413</b>	<b>\$ 124,376</b>	<b>\$ 124,376</b>	<b>\$ 136,158</b>

**SUPPLIES:**

60201 Printing and Office	\$ 1,291	\$ 132	\$ 2,000	\$ 1,994	\$ 1,500
60202 Postage	\$ 144	\$ 54	\$ 1,000	\$ 440	\$ 1,250
60207 Supplies	\$ 807	\$ 79	\$ 1,500	\$ 1,279	\$ 1,250
60210 Miscellaneous	\$ 465	\$ 270	\$ 750	\$ 505	\$ 750
60215 Training	\$ 519	\$ 1,094	\$ 1,500	\$ 1,280	\$ 1,250
<b>TOTAL SUPPLIES</b>	<b>\$ 3,225</b>	<b>\$ 1,629</b>	<b>\$ 6,750</b>	<b>\$ 5,498</b>	<b>\$ 6,000</b>

**BROWNFIELD INDUSTRIAL DEVELOPMENT CORPORATION (BIDCORP)**

**FUND 6 ACCT 626**

	<b>ACTUAL 2013-14</b>	<b>ACTUAL 2014-15</b>	<b>BUDGETED 2015-16</b>	<b>ESTIMATED 2015-16</b>	<b>PROPOSED 2016-17</b>
<b>MAINTENANCE:</b>					
60405 Office Equipment	\$ 1,059	\$ 739	\$ 1,000	\$ 1,073	\$ 1,250
60406 Web Maintenance	\$ 3,300	\$ 3,025	\$ 3,500	\$ 3,775	\$ 3,500
<b>TOTAL MAINTENANCE</b>	<b>\$ 4,359</b>	<b>\$ 3,764</b>	<b>\$ 4,500</b>	<b>\$ 4,848</b>	<b>\$ 4,750</b>

**OTHER SERVICES AND CHARGES:**

60501 Telephone	\$ 1,826	\$ 2,053	\$ 2,200	\$ 1,947	\$ 2,200
60504 Special Services	\$ 1,259	\$ 1,221	\$ 1,500	\$ 2,494	\$ 1,500
60505 Marketing	\$ 33,711	\$ 8,523	\$ 9,250	\$ 7,545	\$ 35,000
60505.1 Social Media Expenses	\$ -	\$ -	\$ 2,000	\$ 2,357	\$ -
60505.2 Advertising Expenses	\$ -	\$ -	\$ 9,250	\$ 6,643	\$ -
60505.3 Meeting Expenses	\$ -	\$ -	\$ 1,500	\$ 1,451	\$ -
60505.4 Sponsorship Expenses	\$ -	\$ -	\$ 6,000	\$ 5,771	\$ -
60505.5 Prospect Expenses	\$ -	\$ -	\$ 2,000	\$ 1,000	\$ -
60506 Business Travel	\$ 9,392	\$ 10,854	\$ 15,000	\$ 12,568	\$ 15,000
60507 Professional Services	\$ 4,153	\$ 4,761	\$ 6,000	\$ 5,836	\$ 10,000
60508 Dues	\$ 1,676	\$ 5,965	\$ 6,500	\$ 5,706	\$ 4,500
60509 Car Allowance	\$ 6,000	\$ 6,000	\$ 7,200	\$ 7,200	\$ 7,200
60520 Office Space Rent	\$ 30,000	\$ 5,000	\$ 5,500	\$ 5,500	\$ 5,750
60543 Audit	\$ 3,800	\$ 4,000	\$ 4,000	\$ 3,900	\$ 4,000
<b>TOTAL OTHER SERVICES AND CHARGES</b>	<b>\$ 91,817</b>	<b>\$ 48,377</b>	<b>\$ 77,900</b>	<b>\$ 69,918</b>	<b>\$ 85,150</b>

**INCENTIVES:**

63700.1 Job Creation Programs	\$ 21,739	\$ 26,478	\$ -	\$ -	\$ 125,000
63700.2 Incentive Payments	\$ 87,707	\$ 37,208	\$ 67,000	\$ 64,898	\$ 305,668
63700.3 Projected Incentives	\$ -	\$ (16,500)	\$ 450,000	\$ 409,000	\$ 100,000
<b>TOTAL INCENTIVES</b>	<b>\$ 109,446</b>	<b>\$ 47,186</b>	<b>\$ 517,000</b>	<b>\$ 473,898</b>	<b>\$ 530,668</b>

**CAPITAL OUTLAY:**

64700 Capital Expenditures	\$ 410,018	\$ 84,869	\$ -	\$ -	\$ -
64700.1 High Plains Winery Estates	\$ -	\$ -	\$ 250,000	\$ 101,187	\$ 800,000
64700.2 TIF Expenses	\$ -	\$ -	\$ 25,000	\$ 12,330	\$ 25,000
64700.3 Property Improvement	\$ -	\$ -	\$ 16,500	\$ 13,783	\$ 25,000
<b>TOTAL CAPITAL</b>	<b>\$ 410,018</b>	<b>\$ 84,869</b>	<b>\$ 291,500</b>	<b>\$ 127,300</b>	<b>\$ 850,000</b>